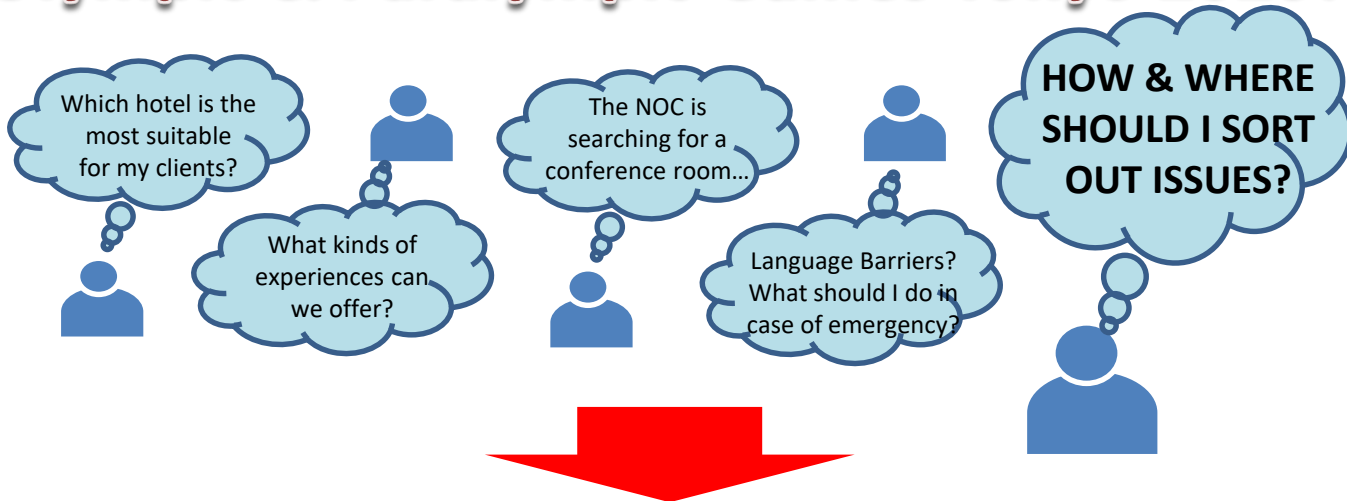


Dear ISTAA Members

Do you have any difficulties for the Olympic & Paralympic Games Tokyo 2020?



JTB is a reliable partner as an Official Partner Travel Agency!

Find out more about us...

- ✓ **JTB Group: The most established Travel Agency in Japan**
⇒ As the largest travel agency in Japan and even one of the largest in the world, JTB offers an access to wide-range network within the travel industry in Japan.
- ✓ **JTBGMT: Our expertise in Japan-bound tourism**
⇒ Our 650+ employees welcome guests from all around the world with our utmost hospitality “omotenashi”, making their trips promising and memorable.
- ✓ **Our experience in the Olympic & Paralympic Games**
⇒ We had the honor of working closely with the Japan National Olympic Committee in the previous games. Check some of the few works we have done, and share us some of your plans and see if we could help!

✓ JTB Group: The most established Travel Agency in Japan

Our devotion to the Japanese tourism industry for over 110 years have allowed us to build strong relationships with various sectors.

Number 1 Market Share in Japan

Domestic travel of revenues over 970 billion yen
Overseas travel revenues over 43 billion yen
Inbound travel revenues about 86 billion yen

Number 1 in supplier contacts and relationships

Availability of approximately 86,000 hotel rooms per day.

In 2016, we contracted over 245,000 vehicles for our guests

Relationship with the Organizing Committee

We have 8 imbedded employees working for the Tokyo 2020 Organizing Committee . They are responsible for supporting accommodation contracts and Olympic stakeholders coach program.

Affiliated organizations and personal connections of JTB

We imbed our employees within major hotel chains and bus companies, providing hospitality services and vehicle dispatching.

144 facilities

Large sports project results

Our handling record (2004 - 2016)
Achievement 35 tournament or more

Improve expertise in hospitality field

Hospitality specialized company
50% Investment in "Sports Travel Hospitality Japan"



✓ JTBGMT: Our expertise in Japan-bound tourism

Under the umbrella of JTB Group, JTB Global Marketing & Travel Inc.(JTBGMT) is a subsidiary company specializing in Japan-bound tourism. We have departments in charge of specific demands, in order to carry out accurate operations and meet the high expectations of our clients.

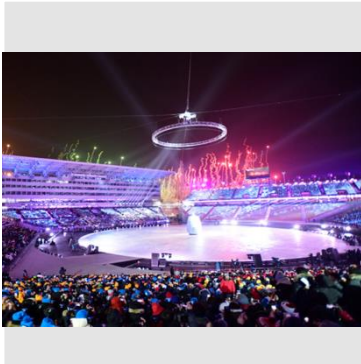


*55% share of the inbound groups of large sized and corporate related event.

*85% share of large international conferences with more than 1,000 participants

✓ Our experience in the Olympic & Paralympic Games

Here are just some of the services that we provided in the previous games and ongoing projects for Tokyo2020. Feel free to contact us if you have similar demands from your clients, and let us know if we could help you.

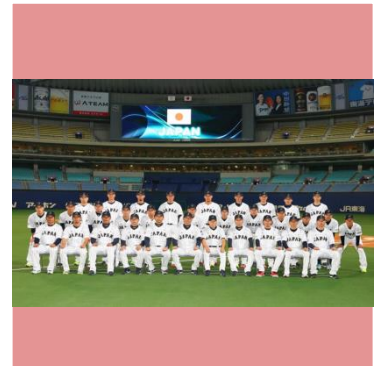


<For Clients>

Proven record of delivering successful Olympic hospitality programs for our clients, including the world-wide partner companies.

<For Olympic Family>

Logistics management of Olympic Family and Shuttle bus services



<For Olympic Committee and Sports Councils>

Planning and handling National House & High Performance center

Official Supplier of bus and hotel for TOCOG

Best Solution, Best Partner



CONTACT:

Global Business Unit Headquarters / JTB Corp.

Kota Nakamura

Email: k_nakamura158@jtb.com

Tel: +81-(0)3-5796-5787